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Success Stories

The most important objectives of the Office of Small and Disadvantaged Utilization (OSDBU) cannot be found in a Standard Operating Procedure or a Strategic Plan. Every OSDBU team member has been tasked with providing each small business an opportunity to create relationships, gain industry knowledge, and offer the encouragement required to maneuver through the DOE procurement maze and attain that first contract. Many small businesses make a concerted effort but few have the patience and the resolve to succeed. Here are some stories from the small and disadvantaged businesses who took advantage of OSDBU's resources and emerged from the procurement maze intact.

Link Technologies, LLC



Link Technologies (Link Tech) was started in 2000 by a working mother who wanted to have time for her family while running a good business with fair prices. Debbie Banko, the founder, and her first employee – her daughter Lindsay – started with a few clients, an old computer and a land line. Link Technologies soon grew beyond commercial work when their first federal client caused staff numbers to surge from the teens to nearly 100 employees. Landing their first DOE contract, Link Technologies continued to expand

their work providing Information Technology, Engineering Professional Services and Staff Augmentation.

Link Tech's largest contract was in support of Yucca Mountain and the DOE through a Sub Contractor with BSC, Cogema Engineering (now AREVA). Since this first project, Link Tech has grown from continual DOE business through contracts with Bechtel/SAIC, Navarro Engineering, the Nevada Test Site and most recently, USA-RS. Through these contracts, Link Tech has been able to provide many jobs within their community in Las Vegas, NV. A top employer in their industry locally, Link Tech has helped to attract professional talent to their community.

To learn more about Link Tech please visit <http://www.linktechconsulting.com>.